



Sage MAS 90 and MAS 200 Newsletter

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The Year in Review

When it comes to changes and improvements, 2010 was a banner year for your Sage MAS 90 or MAS 200 system. Now more than ever, you get a broader range of features, improved efficiency, and better value for your technology investment. Let's take a look at the year in review.

Extended Solutions Incorporated Into Core System

Early in the year, Sage announced that many of the most popular Sage MAS 90 and MAS 200 Extended Solutions would be **included** in future product releases, while the least popular and seldom-used would be phased out. This library of over 1,000 optional enhancements required a separate purchase and implementation. But with this announcement, Sage decided to include the most popular enhancements (like Paperless Office) as part of the core MAS 90 and MAS 200 system over the next several product releases and updates. **Bottom Line: More features, no extra cost.**



[Click here](#) to see a list of the Extended Solutions that have either already been incorporated or are planned for future releases.

Bon Voyage FRx

As you probably know, Microsoft announced plans last year to retire FRx Financial Reporter. Sage immediately began extensive research to find a replacement solution which was identified in 2010 as **Sage MAS Intelligence**. For those of you that gasped when you heard FRx was going away, rest assured that Sage MAS Intelligence offers everything FRx does and more!

First because it's an Excel-based reporting tool, you'll be up and running quickly using a spreadsheet environment you're already familiar with. Plus, Sage MAS Intelligence looks across your entire system combining data from multiple companies, departments, modules, and databases ... an important distinction from FRx which only looks at your General Ledger.



[Download](#) a copy of "**Everything You Wanted to Know about Sage ERP MAS Intelligence.**"

Introducing Sage MAS 90 and MAS 200 Version 4.4

If you're on a current maintenance plan, you probably already received your copy of Sage MAS 90 and 200 Version 4.4. Packed with new features for Core Financials, Manufacturing, and Inventory Control, Version 4.4 offers something for everyone. Download the [What's New in 4.4 Brochure](#) for details.

Product Updates - A New Approach

In an effort to provide better value to customers that are on a current maintenance plan, this year Sage announced plans to publish **more frequent** Product Updates that provide both fixes **and** new features every three to six months. That way, you get incremental value out of your system without having to wait 12 to 18 months between major new version releases. As of the date of this newsletter, 3 Product Updates have been released in 2010 including new features for Bank Reconciliation, improvements to Paperless Office, ACH Electronic Payments in AP, and much more.



Be sure to contact us with any questions about upgrading, updating, or anything in between!

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2010 Year End FAQ's

To help you get a jump start on closing the year out smoothly, here are some of the most Frequently Asked Questions and answers related to Payroll, Electronic Reporting, and Accounts Payable.

When will the year end Tax Table Update (TTU) and Interim Release Download (IRD) be available?

The Q1 TTU and IRD are expected to be available on or about December 17, 2010 and will be available for download from the "Sage MAS Support" section of [Sage Online](#). This download will ensure you have the most up-to-date tax rates for the new year.

Since there are often last minute legislative changes, Sage will update the TTU with late-breaking changes (as necessary) each week throughout January 2011.

Are changes required this year for companies that must print 1099 forms?

For 2010, there are no new changes to 1099-MISC Form reporting. Form 1099-DIV has form alignment changes for versions 4.20, 4.30, 4.40 and 4.45. With Form 1099-INT, a **new Box 10**, has been added to the forms and will be available in Vendor Maintenance in the grid to enter the CUSIP number. If you're running version 4.3 or higher, these changes are already included in your software. If you are on version 4.2 or below, and your business has the need to complete Box 8 & 9, please go to www.irs.gov for instructions.

When will the year end Federal and State eFiling and Reporting updates be available?

After December 17th, you can access these updates within the Payroll or Accounts Payable modules.

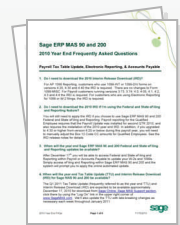
Simply click "eFiling and Reporting" in Sage MAS 90 or 200 and the system will automatically prompt you to apply the online update.

Does the IRD support the Qualified Employee reporting as allowed by the HIRE Act?

Yes. Customers running one of the supported versions of Payroll must have previously installed the Q2 2010 Payroll Update before installing the 2010 Year End IRD. The Year End IRD includes additional changes to report Code CC in Box 12. A 2010 W-2 HIRE Act Instruction Document will be displayed at the end of the installation of the IRD. These instructions should be printed and delivered to your Payroll Department before W-2s are printed.

How do I get a logon and access the secure Sage MAS Support website?

If you do not have a current logon to Sage MAS Support, go to www.sagesoftwareonline.com and click the "Register Now" link. You'll need both a current agreement or subscription plan along with your Sage Account number to register. If you have trouble, email tools.na@sage.com for assistance.



Get All The Answers!

[Email us](#) to request a PDF copy of the complete 6-page document chock full of nearly 25 FAQs!



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Year End Tools and Resources

The following sections contain information and resources that should help make your year end closing process a little easier. As always, please be sure to contact us if you need assistance.

Still Using Printed Tax Forms?

Did you know that you can use electronic tax forms in Sage MAS 90 and 200 **even if you don't file electronically**? That's right, version Sage MAS 90 and MAS 200 4.3 and higher offer enhanced tax reporting options for printing on plain perforated paper. Best of all, the eForm updates are ready and waiting ... no need to download patches and IRDs. Contact us for more information.

If you just can't seem to let go of your comfy hard copy tax forms, go to <http://sage.checks-and-forms.com> to purchase tax forms that are guaranteed compatible with your system.

Sage MAS Online Community

The Sage MAS Online Community allows you to connect online with Sage support experts, developers, and other MAS 90 and 200 customers just like you. You can Download User Guides and Technical Documents, stay current with product developments, watch training videos, get quick answers to common questions. You can even post your year end processing questions to Sage support experts and other users.

Go to <http://community.sagemas.com> to sign up and participate in the conversation!

1099 Processing - The Debate Rages On

The recently-enacted healthcare bill included a provision requiring businesses and tax-exempt organizations to file 1099 forms for any transactions with suppliers that are cumulatively worth \$600 or more over the course of a year. This includes previously-exempted purchase of goods and services (like, say, office supplies from Staples) which will dramatically increase the administrative burden and volume of 1099s that will be processed by all small businesses.

However the debate rages on over the original intent vs. the ultimate impact on business. In fact, several politicians plan to introduce legislation to kill the new 1099 provision. Stay tuned for changes and make a point to visit www.irs.gov for updates throughout 2011. In the meantime, rest assured that your MAS 90 or 200 system will be updated to ensure compliance, whichever way things go.

Important Deadlines and Tax Info

January 31, 2011 - Deadline to issue W-2, 1098, and 1099 forms to employees and independent contractors AND deadline for filing quarterly payroll & annual sales tax returns.

Depreciation and Section 179 Expense - The Small Business Jobs Act (SBJA) of 2010 **increases** the Section 179 deduction to **\$500,000**. The definition of "Qualifying Property" has also been expanded under the act. [Click here](#) for details.

Standard Mileage Rate - Beginning on January 1, 2010, the standard mileage rate for operating an automobile for business use is **50 cents per mile**.

HIRE Act - The HIRE act of 2010 provides tax benefits to small businesses directly related to hiring employees and writing off investments in equipment. [Click here](#) for details about payroll processing and tax implications for year end.



TIP: While it's a good idea to close modules in a timely fashion, remember that your General Ledger module can remain open for as long as you need while awaiting final processing in other modules or audit adjustments. A GL that's still open for 2010 will NOT prevent you from entering transactions for the new year.

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The Road Ahead for Sage MAS 90 & 200

Looking ahead to 2011, here are some of the developments to watch for related to your Sage MAS 90 or 200 system.

MAS 200 SQL 4.45

Late this year, Sage announced the milestone release of Sage MAS 200 SQL Version 4.45 and this momentum will continue into 2011. Why a milestone? Because this version of MAS 200 SQL is better than ever as it received a complete overhaul from the ground up to take advantage of the Business Framework™ modern architecture. And best of all, the Microsoft SQL Server database provides top-notch performance, speed and scalability.

If you need a more powerful database, expanded customization options, or the ability to integrate multiple software applications, check out the shiny new MAS 200 SQL Version 4.45 at www.SageMAS.com/MAS200SQL.

Sage Summit 2011

As you know, Sage Summit is the annual conference that helps existing customers like you make the most of your software investment by networking with other customers and interacting with Sage executives and support personnel. For the first time ever, this year's event combines the entire Sage Community including Customers, Partners (like us!), and Sage Developers - all in one place.

Sage Summit 2011 is scheduled for July 2011 and will be hosted at the Gaylord National Hotel and Convention Center in Washington, DC. Visit www.sagesummit.com for details and to track ongoing developments.

Get Ready for Additional Product Updates

Product Update 4 - Targeted for December 2010, this update will focus on Q1 2011 tax table and year end payroll including W-2 form changes to support the HIRE act.

Product Update 5 - Scheduled for March 2011, this update continues the trend of incorporating the most popular extended solutions (formerly separately-purchased features) into your core product, adding more value to your maintenance and support plan. 7 additional extended solutions will be added with product update 5.

Sage MAS 90 and 200 Version 4.5

Looking ahead to Q3 of 2011, Sage MAS 90 and 200 Version 4.5 will “merge” with the Extended Enterprise Suite. That means licensing and functionality of both solutions will be available as a single product, simplifying installation, support, and functionality across ERP, CRM, and Fixed Assets.

Plus, 14 more extended solutions will be added to improve payroll, sales order, accounts receivable and purchase order. And last but not least, a direct path will be provided for MAS 200 customers that would like to upgrade from the ProvideX database to the new SQL platform.

Version Support Retirement Schedule

As you may know, support for Sage MAS 90 and 200 Version 3.71 was retired as of September 30, 2010. In addition, the following retirement schedule has been provided by Sage:

Product	Retirement
MAS 200 v3.7x - SQL Edition	June 1, 2011
MAS 90 and 200 - Versions 4.0, 4.05, 4.1	Sept 30, 2011

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SAGE MAS 90 & MAS 200 Summary of Product Update 3

YEAR END 2010

Product Update 3 Delivers Added Value!



Product Update 3 for Sage ERP MAS 90 and 200 4.4 is now available for download from Sage Online. Several customer-requested features help to streamline workflows and solve Bank Reconciliation issues that were

identified in previous versions. Also included in Product Update 3 is the Pre-Installation Data Scan utility that helps to identify data issues prior to installation. Let's take a look at what's inside PU3.

Bank Reconciliation - Post to GL

Enhancements to Bank Reconciliation streamline the workflow for entering checks, deposits, and adjustments such as bank fees and interest earned. You can enter these adjustments and post to the General Ledger directly from the Check, Deposit and Adjustment Entry screen, and from the Reconcile Bank screen. You can also, convert the Bank Reconciliation Report and Bank Reconciliation Transaction Register to a PDF, then file the reports or share them with others using the Bank Reconciliation Paperless Office features.

Bank Reconciliation - Check, Deposit and Adjustment Entry and Reconcile Bank

Easily select Bank Reconciliation transactions to flow to your General Ledger from the Check, Deposit and Adjustment Entry screen using new columns – Select for General Ledger Posting, Distribution Account Number, and Comment for Checks. These will also be available fields when entering checks, deposits and adjustments on the fly. Information you add into the comment field will also flow through to the General Ledger when the transactions are posted. And, when you're reconciling your bank statement, quickly access the

Bank Recap Report and Bank Reconciliation Transaction Register from the Reconcile Bank window.

Bank Reconciliation - Transaction Register

This new task has been added to the Bank Reconciliation Main menu, as well as Check, Deposit and Adjustment Entry and Reconcile Bank to provide the ability to post selected transactions that are entered in Bank Reconciliation to the General Ledger module. To safeguard against unintended entries, posting is only allowed for those transactions entered directly into the Bank Reconciliation module.

Security Events for Bank Reconciliation

In Role Maintenance, "Allow Updating of Registers from Preview" has been added for the Bank Reconciliation Transaction Register as a standard security event. Additionally, "Allow Access to the Select for G/L Posting Setting for Check Entries" and "Allow Access to the Select for G/L Posting Setting for Deposit and Adjustment Entries" have also been added as options for the Bank Reconciliation module.

Paperless Office for Bank Reconciliation

Choose to print the Bank Reconciliation Report and Bank Reconciliation Transaction Register by specific bank codes, or by all bank codes, and use the go-green flexible Paperless Office features to e-mail and fax the PDFs. Convert, save, and retrieve the Bank Reconciliation Report and Bank Reconciliation Transaction Register in PDF.

Compatibility with Microsoft Office 2010

Sage ERP MAS 90 and 200 4.4 is now compatible with Microsoft Office 2010.



Contact us if you need assistance downloading or installing Product Update 3.